

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 NEA-10 EB-07 ISO-00 /030 W

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R 060704Z MAR 76

FM USINT BAGHDAD

TO JAMES A. DEMMLER

TECHNOLOGY MARKETING DEPARTMENT

ALUMINUM COMPANY OF AMERICA

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INFO SECSTATE WASHDC 2922

AMEMBASSY BELGRADE

AMEMBASSY BONN

AMCONSUL DUSSELDORF

UNCLAS BAGHDAD 0305

E.O. 11652: N/A

TAGS: EMIN, BTIO, IZ

SUBJECT: MAJOR PROJECT IRAQ: ALUMINUM SMELTER

REF: (A) BAGHDAD 240 (NOTAL), (B) DUSSELDORF 0232 (NOTAL)

1. USINT COMMERCIAL ATTACHE KILLOUGH AND KLOECKNER LOCAL REP STAPELKAMP HAVE SPOKEN FOUR TIMES SINCE FEBRUARY 26 AND STAPELKAMP HAS HAD SEVERAL MEETINGS WITH DRAGOJEVIC, LOCAL REP OF GENERALEXPORT (YUGOSLAVIA). UPSHOT IS THAT STAPELKAMP HAS STRONGLY RECOMMENDED TO KLOECKNER HEADQUARTERS IN DUISBURG USE BY KLOECKNER OF GENERALEXPORT FOR CIVIL ENGINEERING OF KHOR AL-ZUBAIR ALUMINUM SMELTER WITH EQUIPMENT AND TECHNOLOGY TO BE SUPPLIED BY ALCOA. DRAGOJEVIC FLEW TO BELGRADE MARCH 3RD FOR FACE-TO-FACE DISCUSSIONS WITH HIS MANAGEMENT. STAPELKAMP IS STANDING BY TO FLY TO DUISBURG.

2. COMMENT: APPEARS THAT ELEMENTS ARE FALLING INTO PLACE TO PERMIT AN ATTRACTIVE OFFER TO IRAQI MINISTRY OF INDUSTRIES AND MINERALS BY CONSORTIUM OF ALCOA-KLOECKNER-GENERALEXPORT, UNCLASSIFIED

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WITH MOST RISK TO BE BORNE BY KLOECKNER AS PROJECT MANAGER.

3. BONN: PLEASE REPEAT REF A TO DUSSELDORF FOR INFO.

4. DUSSELDORF: FYI: RE REF B'S HELPFUL LIST OF GERMAN FIRMS
WITH CONTRACTS IN IRAQ--FYI, KLOECKNER INDUSTRIE ANLAGEN OF
DUISBURG HAS RECENTLY WON CONTRACT PROVIDE WATER FOR NEW
TOWN AND MINING-INDUSTRIAL COMPLEX OF 50,000 PERSONS TO BE
BUILT AT AKASHAT IN WESTERN DESERT OF IRAQ. FIRM WILL BE
RESPONSIBLE FOR BUILDING CANAL TO CARRY WATER TO AKASHAT
FROM EUPHRATES RIVER AND FOR PURIFYING AND DISTRIBUTING
WATER TO HOMES AND INDUSTRY.
WILEY

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Message Attributes

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Margaret P. Grafeld
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